

# What Buyers and Engineers are Saying About ThomasNet.com



**“We use ThomasNet.com to find sources and contact information. We’re mostly looking for electronics. When lead-time is a factor, it’s good to be able to find local suppliers.”**

Ray Hill  
Supervisor, Purchasing Department  
US Department of Defense

**“ThomasNet.com helps me find suppliers of MRO, in-flight services, and marketing services.”**

George Tuggle  
Program Manager, Strategic Sourcing  
Delta Airlines

**“I’ve used Thomas forever, and the website is a very useful tool.”**

Steve Beck  
Supply Chain Manager  
Comair, Inc.

**“I use ThomasNet.com 3 or 4 times a week. Searching is easy – by company or product, locally or nationally. It helps me find sources that I can’t find through other methods. The value of my last purchase was \$3,000.”**

Anita J. Hayman  
The NutraSweet Company

**“Our engineering department uses ThomasNet.com.”**

David Van Valkenburgh  
Director of Materials  
Micromeritics

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**“I train 250 purchasing agents a year and I always include ThomasNet.com in the resources I cover in training. I recommend this site to my students.”**

Johnson Lu  
Executive Director  
Chinese Association of Purchasing Management

**“The local search feature on ThomasNet.com helps me find what I need. I got a request from our Scottsdale, AZ office for facilities services. I went on ThomasNet.com, used the state search, and helped them find a number of local suppliers they could contact.”**

Robert Vasquez  
Director, Strategic Sourcing  
Caremark, Rx, Inc. – Irving, TX

**“I search ThomasNet.com by product and mostly locally.”**

Laurie Oberhoff  
Purchasing Supervisor  
Techmag

**“ThomasNet.com is a great site, and an important part of the sourcing process. When initiating a second sourcing program, your site was the first site I searched for a specialty chemical. I found what I needed.”**

Nathan Daley  
Purchasing Manager  
Biogen IDEC

**“I use ThomasNet.com at least once a week. It helps me find what I need.”**

Stuart Berman  
Team Leader, SCM Manufacturing  
ALSTOM Power Inc.

## What Buyers and Engineers are Saying About ThomasNet.com

**“I was able to switch over \$2 million in business from European suppliers to American suppliers using ThomasNet.com.”**

David Zhou  
Purchasing  
BSH Home Appliances Corporation

**“ThomasNet.com has a lot of useable information. It’s good that you can get it all from one source.”**

A.J. Bedi  
Director, Procurement and Global Sourcing  
States Industries

**“I used ThomasNet.com to find forklift companies for one of my clients. I was able to save this client \$1 million dollars over a three-year period through companies I found on the site.”**

Terry Tucker  
Director, Material Logistics and Planning  
Prospero

**“I love ThomasNet.com and use it on a daily basis. The profiles are really helpful. I get to see up front everything a company can do. ThomasNet.com is also useful for finding hard-to-find items.”**

Rich Bayley  
Senior Buyer  
Alfa Laval Inc.

**“I recently made a \$50,000 purchase from a local casting company that I found on ThomasNet.com.”**

Robert South  
Purchasing Manager  
Armor Holding

## How Buyers and Engineers Use ThomasNet.com

**“I use ThomasNet.com several times a day. I love that I can type in what I’m looking for and always find what I need.”**

Theresa Meyers  
MRO Buyer  
Conagra Foods

**“I supervise million dollar purchases for over 4,000 apartment community management offices. I’ll often use ThomasNet.com to find products, contractors, or service providers for apartment community managers around the country. Or I’ll send them to ThomasNet.com to search on their own.”**

Keith Lukin  
National Procurement Director  
Professional Apartment Services

**“ThomasNet.com is easy-to-use and search for specific MRO products.”**

Senior Procurement Agent  
A Regional Energy Company

**“I used ThomasNet.com when I was looking for Hastelloy® set screws. I found two suppliers to contact.”**

Model Maker  
Pfizer Inc

**“I used ThomasNet.com when I was looking for local tool-making vendors. I found one just a town away.”**

Neal Bowman  
Manufacturing Engineer  
Symmons Industries Inc.